TAKING EFFECT JANUARY 1, 1905

Price List of L. & C. Hardtmuth's

"KOH-I-NOOR" Drawing Pencils in 17 Degrees

"Koh-i-Noor" DRAWING PENCILS AND "KOH-I-NOOR" Copying Ink Pencils

"KOH-I-NOOR" Copying Ink Pencils—Violet Ink Only . . . .

List Prices

			Per Gross
"KOH-I-NOOR"	DRAWING	9H, 8H, 7H, 6H, 5H, 4H, 3H, 2H, H, F, HB, B, 2B, 3B,	$20.00
"KOH-I-NOOR"	DRAWING	4B.	22.50
"	"	5B and 6B,	26.00
"	"	HB, WITH RUBBER TIPS	24.00
"	COPYING	(VIOLET)	20.00
"KOH-I-NOOR"	ACCOUNT BOOK	HEXAGON	20.00
"	SHORT HAND	ROUND	20.00
"	H. B.—ROUND		20.00

JOBBING DISCOUNTS

For less than 10 Gross, ... 50 per cent.
10 gross, in one delivery, ... 50 and 7½ per cent.

☞No further discount will be allowed, except a discount of 2 per cent for cash within 30 days of date of invoice.

RETAIL PRICES

☞When "Koh-i-noor" Pencils (as listed above) are sold to consumers or at retail, in any quantity *less* than ½ gross, the price shall be *not less* than as follows, viz:

Degrees 9 H to 3 B.	per dozen	$1.00 net.
" 4 B.	"	1 15 "
" 5 B. and 6 B.	"	1.40 "
" HB. with Rubber Tips	"	1.25 "
"Koh-i-noor" Copying	"	1.00 "
" Account Book	"	1.00 "
" Short Hand	"	1.00 "
" H. B. Round	"	1.00 "

F. W. DEVOE & C. T. RAYNOLDS CO.
FULTON and WILLIAM STREETS, . . NEW YORK
176 RANDOLPH STREET, . . CHICAGO

Lead Pencils.

HARDTMUTH & CO'S.

Koh-i-noor—Hexagon, Yellow Polished Cedar. Made of the finest compressed lead and very carefully graded, each pencil answering to its indicated degree.

9H, 8H, 7H, 6H, 5H, 4H, 3H, 2H, H, F, HB, B, 2B and 3B	By gross,	$16.50
4B	"	18.50
5B, 6B	"	22.00

"KOH-I-NOOR" COPYING INK PENCILS.

Violet only.....By gross, $16.50

"KOH-I-NOOR" ACCOUNT BOOK PENCILS.

Hexagon, of one degree only, perfect for ledger work.....By gross, $16.50

"KOH-I-NOOR" SHORTHAND PENCILS.

Round, one degree only, specially designed for shorthand writing.....By gross, $16.50

"MEPHISTO" HEXAGON DRAWING PENCILS.

Black Polished, Gold Stamped, Made in 6 Degrees.

The Degree being expressed both by Letters and Number, on each Pencil, viz.:

BBB.	No. 1	Very Soft,	By gross, $8.10
B.	" 2	Soft,	
HB.	" 3	Medium,	
HH.	" 4	Hard,	
HHH.	" 5	Very Hard,	
HHHH.	" 6	Extra Hard,	

Packed in exceptionally attractive boxes, containing three dozen of one degree.

L. & C. HARDTMUTH'S

"KOH-I-NOOR"

PERFECTION IN DRAWING PENCILS.

TAKING EFFECT JANUARY 1st, 1905

"Mephisto" Copying Pencils

No. 73B and 77

IN POLISHED CEDAR, SILVER STAMPED

No. 73 B

Made in Five Colors, viz: Violet, Black, Blue, Red and Green, **at $8.25 per gross, list**

No. 77

With Red End Tip, in Violet (only). **at $9.00 per gross, list**

JOBBING DISCOUNTS	Net Per Gross for 73B	Net Per Gross for 77
For less than 25 gross, 33⅓ and 10 per cent	$4.95	$5.40
25 gross, *in one delivery,* 33⅓ and 15 per cent. . . .	4.67½	5.10

☞ No further reductions from the above schedules will be allowed except a discount of 2 per cent. for cash within 30 days of date of invoice.

☞ When "Mephisto" Copying Pencils (as listed above) are sold to consumers, or at retail, in LESS than 1 GROSS quantities, the price shall be NOT LESS than Sixty cents ($0.60) per dozen NET.

F. W. DEVOE & C. T. RAYNOLDS CO.,

FULTON and WILLIAM STREETS, - NEW YORK.

176 RANDOLPH STREET, - CHICAGO.

Lead Pencils—Continued.

"MEPHISTO" COPYING INK PENCILS.

No. 73B. Violet only.....By gross, $8.25
" 77. With Red Wood Tip, Violet only..... " 8.25

"KOH-I-NOOR" ARTISTS' EVERPOINTED PENCILS.

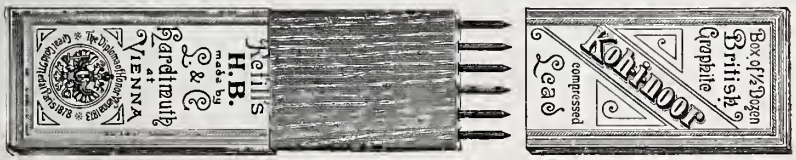
Yellow Polished. Gold Stamped. Gilt Metal Points.

Packed in boxes containing one-half dozen pencils.

In 17 Degrees, 9H to 6B.....By dozen, $3.60

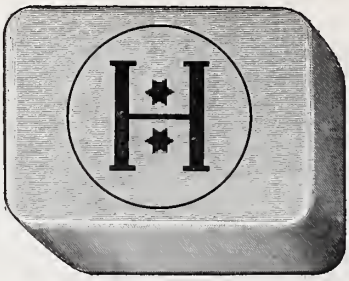
"KOH-I-NOOR" LEADS.

To Refill above Holders.



No. 2200. In Cedar Wood Boxes of 6 Leads, 17 Degrees, 9H to 6B,
By dozen boxes, $7.50

India Rubber—Continued.



HARDTMUTH'S PINK "PLIABLE" RUBBER.

This rubber is soft and pliable, and will erase pencil marks easily without injury to Tracing Paper or other delicate material, in boxes of 4, 8, 12, 16, 20, 24, 30, 40, 60 pieces to pound .....By lb., $2.00

HARDTMUTH'S GREY "PLIABLE" RUBBER.

This rubber is softer than the Pink, and will be found invaluable for cleaning Drawings, Engravings, &c., in boxes of 4, 8, 12, 16, 20, 24, 30, 40, 60 pieces to pound.....By lb., $2.00

Faber's Pointed No. 2.

No. 111.

A. W. Faber's Pointed Rubber, No. 1—Small, 2 inches long	By doz.,	$ .45
" " " " 2—Med., 2½ "	"	.68
" " " " 3—Large, 3 "	"	.90
" Pencil Eraser, with Brush, small	"	1.50
" Ink and Pencil Eraser, Wood Centre, small	"	1.00
" " " " mammoth	"	2.50
" " " in Wood, pencil form	"	1.50
" Pencil Eraser, in Wood, pencil form	"	1.25
No. 111, E. Faber's Emerald Pencil Rubber, small	"	.60
" 211, " " " " large	"	1.20
" 112, " Ruby " " small	"	.60
" 212, " " " " large	"	1.20
" 1080, " Circular Erasers	"	.60

L. & C. Hardtmuth's

GREY & PINK

The Grey Pliable Rubber is soft and will be found invaluable for cleaning Drawings Engravings Crayons etc. without injury to either Tracing Paper or any other Delicate Drawing Material

PLIABLE RUBBER

The Pink Pliable Rubber has perfect erasing qualities and is made to meet the demand for a harder rubber than the Grey Pliable It is recommended for general erasive purposes

IN BOXES OF 4, 8, 12, 16, 20, 24, 30, 36, 40, 60 OR 72 PIECES.